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CENSUS OF BUSINESS: 1935

MOTOR TRUCKING FOR HIRE

UNITED STATES SUMMARY

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UNITED STATES DEPARTMENT OF COMMERCE
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CENSUS OF BUSINESS: 1935

MOTOR TRUCKING FOR HIRE

UNITED STATES SUMMARY

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MOTOR TRUCKING FOR HIRE

General Analysis

The sum of $530,860,000, or slightly more than one-half billion dollars, was received in 1935 by 61,216 motor trucking for hire concerns in the United States. These concerns reported an average of 158,283 persons on their pay roll for the year. The sum of $179,485,000 was paid to these employees in 1935, of which $165,015,000 was paid to full-time and $14,470,000 to part-time employees. This did not include compensation to the 59,621 active proprietors and firm members of unincorporated businesses.

The number of vehicles in operation by these concerns in October, 1935, amounted to 188,809. The month of October was chosen as representative for the year. Stand-by equipment was not included. In counting the number, semi-trailers and tractors were considered as separate vehicles.

There were five States (New York, California, Ohio, Michigan, and Illinois) which reported more than 35 million dollars revenue each. New York led with $61,854,000 which was 11.7 percent of the total revenue for the United States. California was second with 7.9 percent of the total, followed closely by Ohio with 7.8 percent, Michigan with 7.0 percent, and Illinois with 6.9 percent. These five States combined, accounted for 41.3 percent of total revenue, 38.6 percent of all paid employees, 44.8 percent of total pay roll, and 42.4 percent of other expenses after deducting depreciation. Only 22.8 percent of all concerns and 22.4 percent of all active proprietors were located

in these States indicating the presence of a relatively large number of corporations and large concerns.

The East North Central States (Illinois, Indiana, Michigan, Ohio, and Wisconsin) with $147,853,000 revenue (27.9 percent of total) led all other regions. Middle Atlantic States (New Jersey, New York, and Pennsylvania) were second with $107,704,000 or 20.3 percent of the total. These two regions comprising the northern tier of states between the Atlantic Ocean on the East and the Mississippi River on the West, accounted for almost one-half of total trucking revenue. Perhaps the density of population, industrial activity, and general topography of the area help to place these regions in the forefront of for-hire trucking activity. In contrast the eight sparsely populated and non-industrial States in the Mountain Region accounted for only $16,676,000 revenue or merely 3.1 percent of the total.

Kind of Trucking

Analysis of the data for local, intrastate, and interstate truckers shows that 74.6 percent of the trucking concerns reporting were engaged primarily in local operations, 16.7 percent in intrastate, and 8.7 percent in interstate trucking. In terms of annual revenue, local operators accounted for 38.4 percent of the total, intrastate 24.7 percent, and interstate 36.9 percent. Revenue from all sources for local truckers was $2,120 per vehicle operated, as compared with $3,069 for intrastate, and $3,926 for interstate operators.

The relative importance of local, intrastate, and interstate trucking varied considerably in different regions. Interstate truckers in the South Atlantic States did 53.8 percent of all for-hire trucking in that Region. The presence of a number of small states and the type of commodities to be hauled are perhaps factors influencing the position of interstate trucking. The relative importance of intrastate trucking was greatest in the Pacific Region. Of influence there is the size and isolation of the Region and the location of

California cities some distance from bordering states.

Three-fourths (75.2 percent) of all active proprietors of unincorporated concerns were engaged in local trucking. Local operators employed 43.3 percent of all paid employees, paid 37.4 percent of the total full-time and 62.3 percent of the total part-time pay roll.

A summary of data by kind of trucking follows:

		Kind of Trucking		
	Total	Local	Intrastate	Interstate
Number of Concerns	61,216	45,685	10,217	5,314
Gross Revenue	$530,860,000	204,127,000	131,017,000	195,716,000
Number of Vehicles	188,809	96,269	42,692	49,848
Proprietors	59,621	44,821	9,983	4,817
Employees	158,283	68,516	37,561	52,206
Pay Roll - Total	$179,485,000	70,717,000	42,473,000	66,295,000
Full-time	$165,015,000	61,696,000	39,897,000	63,422,000
Part-time	$ 14,470,000	9,021,000	2,576,000	2,873,000
Other Expense (Not including depreciation)	$243,127,000	78,324,000	61,844,000	102,959,000

In general, the Census classification of local trucking applies to transfer, delivery, and cartage operations. Concerns which obtain the major portion of their revenue from hauling within a single town, city, or metropolitan area were classified as local even though in the case of cities close to state boundaries they may regularly operate across state lines. Other trucking concerns were classified as intrastate if their major operations were within a single state, and as interstate if they were engaged mainly in hauling between points in two or more states.

It should be recognized that the kind of trucking classification does not preclude an operator in one classification from doing some trucking in one or both of the other groups, because the grouping was based upon the major portion of

total revenue. In the final trucking report the amount of revenue obtained from local, intrastate, and interstate operations will be shown separately for each classification of trucking operator.

Revenue Size Groups

By far the larger number of truckers were small operators. Almost one-third (31.9 percent) of all concerns received less than $1,000 per year, but accounted for only 2.0 percent of total revenue. Operators receiving from $1,000 to $1,999 per year represented 27.4 percent of the total number, but received only 4.4 percent of total revenue. Those concerns receiving from $2,000 to $4,999 per year represented 21.7 percent of the total number and received 7.4 percent of total revenue. Thus, 81.0 percent of all concerns received less than $5,000 annual revenue, but accounted for less than 14 percent of total revenue.

There were 904 concerns or 1.5 percent of the number reporting, whose annual revenue amounted to $100,000 or more. These few concerns received almost one-half (45.8 percent) of all trucking revenue. They operated only 29.5 percent of the total number of vehicles, but accounted for 42.6 percent of all paid employees and 52.5 percent of the annual pay roll. Of total "other expense" (not including depreciation), 50.6 percent was sustained by these 904 concerns.

There were 274 concerns that received one-quarter million dollars or more per year. These represented less than one-half of one percent of the total number, but received 27.7 percent of the total annual revenue, employed 25.4 percent of all paid employees and paid 31.7 percent of the total pay roll.

The relative importance of a few trucking concerns is further emphasized by the number receiving $500,000 or more per year. There were 96 such concerns or less than two-tenths of one percent of the total number, yet they accounted for 16.1 percent of total revenue, paid out 18.3 percent of total annual pay roll and sustained 18.3 percent of total "other expense" (not including depreciation).

A summary of data by revenue size groups follows:

(All dollar figures in thousands)

	Number	Revenue	Pay Roll	Other Expense*	Active Proprietors	Average Employees for Year
U. S. Total	61,216	$530,860	$179,485	$243,127	59,621	158,283
Under $1,000	19,516	10,806	489	3,990	19,273	2,248
1,000-1,999	16,776	23,364	1,861	8,120	16,728	5,385
2,000-4,999	13,268	39,485	6,736	13,327	13,669	12,569
5,000-9,999	4,499	30,728	8,313	11,450	4,720	11,100
10,000-24,999	3,575	55,233	18,785	22,956	3,284	19,408
25,000-49,999	1,660	57,882	21,746	26,406	1,169	18,576
50,000-99,999	1,018	70,262	27,317	33,760	545	21,539
100,000-249,999	630	95,892	37,398	47,451	197	27,284
250,000-499,999	178	61,681	24,007	31,200	35	16,933
500,000-and over	96	85,527	32,833	44,467	1	23,241

*Depreciation not included

Scope of Trucking Survey

The figures presented in this summary were taken from reports obtained through a field canvass carried out as part of the Census of Business for 1935. A number of additional schedules received by mail will be summarized in the final trucking report which will be issued early in May. The figures thus obtained do not, however, measure the full amount of for-hire trucking. Many individuals and companies primarily engaged in retail or wholesale trade, warehousing, garage operation, etc., may also haul commodities for others and make a specific charge for such transportation. Trucking for hire carried on as a subsidiary operation is not included in the Census trucking survey. The trucking for own use done by many business concerns and farm operators is not a part of the for-hire trucking industry, and therefore, is not included.

In addition, some of the small truckers who operate from their homes were not canvassed, since the scope of the survey was limited to those individuals and companies with places of business readily recognizable by enumerators. This Census survey attempted, therefore, to cover only those concerns that operated from a recognizable place of business and received the major portion of their revenue from trucking.

Because of the character of the for-hire trucking business, enumeration was conducted on a concern rather than an establishment basis. Figures given for a particular state or region represent the revenue, employment, expenses, etc., of concerns with headquarters in such area. Thus such states or regions may actually receive credit for trucking business done outside their boundary lines by trucking concerns with headquarters within the given area. Likewise, a state in which for-hire trucking is done by a concern with its home office in another state loses credit for such business.

Final Trucking Report

This report summarizes a series of regional reports that have just been completed. It will be followed by a final trucking report giving more complete and detailed information about the for-hire trucking business. Facts to be presented include the number of trucking concerns reporting warehousing revenue and the amount of such revenue; the amount of revenue from local, intrastate, and interstate trucking; monthly employment figures; employment data for one week, showing the number and compensation of different functional employee groups (executives, clerks, drivers, maintenance employees, others); a detailed inventory of equipment by type of vehicle, capacity, and age. Motor transportation reports are prepared by C. H. Sandage, Chief of Transportation Division assisted by L. H. Mattingly, Jr.

The entire Business Census project is under the direction of Fred A. Gosnell, Chief Statistician. In addition to motor trucking for hire, it includes bus transportation, public warehousing, retail trade, wholesale trade, banking institutions, insurance, radio broadcasting, advertising agencies, service businesses, hotels, contract construction, and other business fields not regularly covered by other Census divisions.

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CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

UNITED STATES SUMMARY

TABLE 1 CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY STATES

STATE	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000) Total	Pay Roll 2/ (add 000) Full-time	Pay Roll 2/ (add 000) Part-time	Other Expense (add 000) 3/
UNITED STATES TOTAL	61,216	188,809	$530,860	59,621	158,283	$179,485	$165,015	$14,470	$243,127
Alabama	799	1,650	3,117	707	1,480	872	775	97	1,191
Arizona	103	509	1,677	102	579	607	548	59	782
Arkansas	606	1,355	2,393	604	977	625	567	58	1,041
California	1,789	12,998	41,816	1,788	11,505	15,472	14,476	996	18,921
Colorado	490	1,430	4,317	490	1,296	1,471	1,359	112	2,003
Connecticut	539	2,219	10,235	492	3,144	4,015	3,667	348	4,744
Delaware	424	615	1,120	425	300	235	191	44	443
District of Columbia	56	563	1,384	48	619	655	630	25	505
Florida	277	1,196	3,455	255	1,509	1,291	1,221	70	1,588
Georgia	886	1,820	3,487	848	1,649	952	852	100	1,484
Idaho	509	1,044	2,743	530	606	715	635	80	1,201
Illinois	3,142	13,260	36,818	3,124	11,353	14,023	12,824	1,199	16,399
Indiana	3,934	8,180	17,086	3,855	4,584	4,811	4,443	368	7,929
Iowa	4,361	6,811	12,146	4,427	2,873	2,209	1,916	293	5,322
Kansas	1,079	2,395	5,475	1,087	1,695	1,434	1,273	161	2,465
Kentucky	2,680	4,661	9,547	2,704	3,157	2,543	2,392	151	4,138
Louisiana	516	1,882	3,612	478	1,980	1,363	1,131	232	1,397
Maine	459	1,004	2,415	458	754	714	623	91	989
Maryland	613	2,890	8,474	599	2,865	2,997	2,691	306	4,005
Massachusetts	1,738	6,715	25,762	1,609	7,835	10,384	9,604	780	11,034
Michigan	1,230	11,503	37,326	1,175	9,484	12,839	12,174	665	19,380
Minnesota	2,978	5,834	12,759	3,027	3,490	3,451	3,115	336	5,430
Mississippi	1,163	1,802	2,138	1,102	1,035	438	358	80	768
Missouri	2,756	9,461	23,898	2,631	7,293	8,528	7,922	406	11,208
Montana	352	860	2,391	556	619	714	647	67	1,020
Nebraska	2,140	4,079	7,742	2,144	2,061	1,733	1,537	196	3,556
Nevada	87	180	518	79	108	141	116	25	243
New Hampshire	385	715	1,482	380	421	372	324	48	577
New Jersey	1,337	5,277	17,252	1,200	5,154	6,610	6,063	547	7,580
New Mexico	64	339	1,204	56	372	391	353	38	594
New York	4,731	17,123	61,854	4,433	17,775	24,245	22,024	2,221	27,820
North Carolina	710	2,295	6,989	659	2,320	2,016	1,896	120	3,388
North Dakota	459	718	1,347	464	353	315	288	27	543
Ohio	3,059	13,411	41,235	2,847	11,025	13,851	13,016	835	20,664
Oklahoma	641	2,539	6,398	623	2,072	2,044	1,733	311	3,202
Oregon	345	1,785	7,054	310	2,113	2,787	2,604	183	3,190
Pennsylvania	2,576	9,779	28,598	2,590	8,955	9,819	8,903	916	12,334
Rhode Island	110	773	2,505	89	1,025	1,149	1,033	116	1,038
South Carolina	374	1,085	2,373	344	949	695	626	69	1,085
South Dakota	698	1,170	2,316	704	633	474	419	55	1,119
Tennessee	1,674	3,269	8,599	1,628	2,752	2,251	2,125	126	4,260
Texas	1,462	5,393	15,589	1,429	5,987	5,472	5,107	365	6,982
Utah	444	777	2,246	456	463	489	442	47	1,112
Vermont	673	1,152	2,318	676	639	500	433	67	952
Virginia	928	2,522	6,862	871	2,115	1,921	1,793	128	3,262
Washington	795	2,902	9,826	742	2,565	3,480	3,170	310	4,431
West Virginia	948	1,868	3,994	910	1,300	1,117	1,000	117	1,655
Wisconsin	2,707	6,259	15,383	2,664	4,102	4,124	3,691	433	7,462
Wyoming	390	742	1,580	402	343	331	285	46	691

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

UNITED STATES SUMMARY

TABLE 2 CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY KIND OF TRUCKING

REGION KIND OF TRUCKING	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000)			Other Expense (add 000) 3/
						Total	Full-time	Part-time	
UNITED STATES TOTAL	61,216	188,809	$550,860	59,621	158,283	$179,485	$165,015	$14,470	$243,127
Local	45,685	96,269	204,127	44,821	68,516	70,717	61,696	9,021	72,324
Intrastate	10,217	42,692	131,017	9,983	37,561	42,473	39,897	2,576	61,844
Interstate	5,314	49,848	195,716	4,817	52,206	66,295	63,422	2,873	102,959
NEW ENGLAND	3,904	12,578	44,717	3,704	13,818	17,134	15,684	1,450	19,334
Local	2,960	5,836	13,757	2,868	4,643	4,769	3,945	824	5,159
Intrastate	525	2,385	8,559	488	2,739	3,455	3,223	212	3,536
Interstate	419	4,357	22,401	348	6,436	8,930	8,516	414	10,639
MIDDLE ATLANTIC	8,644	32,179	107,704	8,223	31,884	40,674	36,990	3,684	47,734
Local	6,755	18,413	55,188	6,550	17,313	21,785	19,193	2,592	22,439
Intrastate	1,094	5,825	19,643	1,022	5,600	6,807	6,308	499	9,108
Interstate	795	7,941	32,873	651	8,971	12,082	11,489	593	16,187
EAST NORTH CENTRAL	14,072	52,613	147,853	13,665	40,548	49,648	46,148	3,500	71,854
Local	11,424	24,388	48,141	11,237	15,378	16,832	14,650	2,182	17,735
Intrastate	1,576	10,030	30,874	1,516	8,607	10,261	9,777	484	15,262
Interstate	1,072	18,195	68,838	912	16,563	22,555	21,721	834	38,857
WEST NORTH CENTRAL	14,471	30,468	65,683	14,484	18,398	17,944	16,470	1,474	29,643
Local	9,980	16,783	27,169	9,896	8,165	7,309	6,420	889	10,297
Intrastate	3,080	6,458	14,787	3,159	3,766	3,298	2,990	308	6,756
Interstate	1,431	7,227	23,727	1,429	6,467	7,337	7,060	277	12,590
SOUTH ATLANTIC	5,216	14,854	38,138	4,959	13,626	11,879	10,900	979	17,415
Local	3,733	6,545	10,457	3,586	4,868	3,002	2,529	473	3,722
Intrastate	733	2,682	7,172	707	2,511	2,247	2,123	124	3,249
Interstate	750	5,627	20,509	666	6,247	6,630	6,248	382	10,444
EAST SOUTH CENTRAL	6,316	11,382	23,401	6,141	8,424	6,104	5,650	454	10,357
Local	4,852	6,994	9,977	4,706	4,028	2,228	1,931	297	3,658
Intrastate	1,116	2,371	5,280	1,117	1,911	1,453	1,377	76	2,279
Interstate	348	2,017	8,144	318	2,485	2,423	2,342	81	4,420
WEST SOUTH CENTRAL	3,225	11,169	27,992	3,134	11,016	9,504	8,538	966	12,622
Local	2,435	5,713	10,304	2,390	5,040	3,621	3,016	605	3,995
Intrastate	608	3,699	11,747	558	4,276	4,026	3,773	253	5,583
Interstate	182	1,757	5,941	186	1,700	1,857	1,749	108	5,044
MOUNTAIN	2,439	5,881	16,676	2,471	4,386	4,859	4,385	474	7,646
Local	1,547	3,004	6,408	1,557	1,969	2,019	1,738	281	2,464
Intrastate	714	1,819	5,407	731	1,319	1,487	1,355	132	2,595
Interstate	178	1,058	4,861	183	1,098	1,353	1,292	61	2,587
PACIFIC	2,929	17,685	58,696	2,840	16,183	21,739	20,250	1,489	26,542
Local	2,019	8,593	22,726	2,031	7,112	9,152	8,274	878	8,855
Intrastate	771	7,423	27,548	685	6,832	9,459	8,971	488	13,476
Interstate	139	1,669	8,422	124	2,239	3,128	3,005	123	4,211

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

NEW ENGLAND

TABLE 2A - CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY KINDS OF TRUCKING

STATE KIND OF TRUCKING	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000)			Other Expense (add 000) 3/
						Total	Full-time	Part-time	
NEW ENGLAND	3,904	12,578	$44,717	3,704	13,818	$17,134	$15,684	$1,450	$19,334
Local	2,960	5,836	13,757	2,868	4,643	4,769	3,945	824	5,159
Intrastate	525	2,385	8,559	488	2,739	3,435	3,223	212	3,536
Interstate	419	4,357	22,401	348	6,436	8,930	8,516	414	10,639
CONNECTICUT	539	2,219	10,235	492	3,144	4,015	3,667	348	4,744
Local	357	870	2,508	348	979	944	774	170	992
Intrastate	80	333	1,031	69	321	386	350	36	409
Interstate	102	1,016	6,696	75	1,844	2,685	2,543	142	3,343
MAINE	459	1,004	2,415	458	754	714	623	91	989
Local	342	568	843	340	268	215	158	57	270
Intrastate	83	252	729	85	209	187	169	18	320
Interstate	34	184	843	33	277	312	296	16	399
MASSACHUSETTS	1,738	6,715	25,762	1,609	7,835	10,384	9,604	780	11,034
Local	1,404	2,995	7,975	1,337	2,548	2,838	2,433	405	2,977
Intrastate	185	1,337	5,672	166	1,873	2,538	2,408	130	2,359
Interstate	149	2,383	12,115	106	3,414	4,958	4,763	195	5,698
NEW HAMPSHIRE	385	715	1,482	380	421	372	324	48	577
Local	276	454	741	274	223	192	167	25	286
Intrastate	56	112	261	55	63	53	45	8	93
Interstate	53	149	480	51	135	127	112	15	198
RHODE ISLAND	110	773	2,505	89	1,025	1,149	1,033	116	1,038
Local	70	269	822	62	376	382	303	79	332
Intrastate	16	122	349	14	143	159	155	4	155
Interstate	24	382	1,334	13	506	608	575	33	551
VERMONT	673	1,152	2,318	676	639	500	433	67	952
Local	511	680	868	507	249	148	110	38	302
Intrastate	105	229	517	99	130	112	96	16	200
Interstate	57	243	933	70	260	240	227	13	450

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

MIDDLE ATLANTIC STATES

TABLE 2A -- CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY KINDS OF TRUCKING

STATES KINDS OF TRUCKING	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000)			Other Expenses (add 000) 3/
						Total	Full-time	Part-time	
MIDDLE ATLANTIC	8,644	32,179	$107,704	8,223	31,884	$40,674	$36,990	$3,884	$47,734
Local	6,755	18,413	55,188	6,550	17,315	21,785	19,193	2,592	22,439
Intrastate	1,094	5,825	19,643	1,022	5,600	6,807	6,308	499	9,108
Interstate	795	7,941	32,873	651	8,971	12,082	11,489	593	16,187
NEW JERSEY	1,337	5,277	17,252	1,200	5,154	6,610	6,063	547	7,580
Local	925	2,177	5,512	886	1,907	2,077	1,779	298	2,206
Intrastate	138	654	2,117	119	574	751	696	55	918
Interstate	274	2,446	9,623	195	2,673	3,782	3,588	194	4,456
NEW YORK	4,731	17,123	61,854	4,433	17,775	24,245	22,024	2,221	27,820
Local	3,948	11,345	38,187	3,755	11,656	15,879	14,077	1,802	18,871
Intrastate	544	2,915	10,428	502	2,713	3,474	3,237	237	3,040
Interstate	239	2,863	13,239	176	3,406	4,892	4,710	182	6,909
PENNSYLVANIA	2,576	9,779	28,598	2,590	8,955	9,819	8,903	916	12,334
Local	1,882	4,891	11,489	1,909	3,750	3,829	3,337	492	4,362
Intrastate	412	2,256	7,098	401	2,313	2,582	2,375	207	3,150
Interstate	282	2,632	10,011	280	2,892	3,408	3,191	217	4,822

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

EAST NORTH CENTRAL

TABLE 2A - CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY KINDS OF BUSINESS

STATE KIND OF TRUCKING	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000)			Other Expense (add 000) 3/
						Total	Full-time	Part-time	
EAST NORTH CENTRAL	14,072	52,613	$147,853	13,665	40,548	$49,648	$46,148	$3,500	$71,834
Local	11,424	24,388	48,141	11,237	15,378	16,832	14,650	2,182	17,735
Intrastate	1,576	10,030	30,874	1,516	8,607	10,261	9,777	484	15,262
Interstate	1,072	18,195	68,838	912	16,563	22,555	21,721	834	38,837
ILLINOIS	3,142	13,260	36,818	3,124	11,353	14,023	12,824	1,199	16,399
Local	2,465	7,562	18,221	2,470	6,144	7,585	6,744	841	6,672
Intrastate	414	2,113	6,038	411	1,904	2,131	1,990	141	2,744
Interstate	263	3,585	12,559	243	3,305	4,307	4,090	217	6,983
INDIANA	3,934	8,180	17,086	3,855	4,584	4,811	4,443	368	7,929
Local	3,382	4,537	5,389	3,339	1,311	1,056	882	174	1,861
Intrastate	291	926	2,276	287	769	758	705	53	939
Interstate	261	2,717	9,421	229	2,504	2,997	2,856	141	5,129
MICHIGAN	1,230	11,503	37,326	1,175	9,484	12,859	12,174	685	19,380
Local	899	2,752	5,722	889	2,111	2,226	1,929	297	2,047
Intrastate	198	2,990	7,578	179	2,175	2,782	2,677	105	3,728
Interstate	133	5,761	24,026	107	5,198	7,831	7,568	263	13,605
OHIO	3,059	13,411	41,235	2,847	11,025	13,851	13,016	835	20,664
Local	2,414	5,865	12,346	2,301	4,021	4,487	3,914	573	4,532
Intrastate	413	2,936	12,014	371	2,986	3,771	3,654	117	6,405
Interstate	232	4,610	16,875	175	4,018	5,593	5,448	145	9,727
WISCONSIN	2,707	6,259	15,388	2,664	4,102	4,124	3,691	433	7,462
Local	2,264	3,672	6,463	2,238	1,791	1,478	1,181	297	2,623
Intrastate	260	1,065	2,968	268	773	819	751	68	1,446
Interstate	183	1,522	5,957	158	1,538	1,827	1,759	68	3,393

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

WEST NORTH CENTRAL

TABLE 2A - CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY KIND OF TRUCKING

STATE KIND OF TRUCKING	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000)			Other Expense (add 000) 3/
						Total	Full-time	Part-time	
WEST NORTH CENTRAL	14,471	30,468	$65,663	14,484	18,398	$17,944	$16,470	$1,474	$29,643
Local	9,960	16,783	27,169	9,896	8,165	7,509	6,420	889	10,297
Intrastate	3,080	6,458	14,787	3,159	3,766	3,298	2,990	308	6,756
Interstate	1,431	7,227	23,727	1,429	6,467	7,137	7,060	277	12,590
IOWA	4,361	6,811	12,146	4,427	2,873	2,209	1,916	293	5,322
Local	3,236	4,167	5,697	3,255	1,244	783	618	165	2,178
Intrastate	734	1,326	3,108	757	734	576	503	73	1,413
Interstate	391	1,318	3,341	415	895	850	795	55	1,731
KANSAS	1,079	2,395	5,475	1,087	1,695	1,434	1,275	161	2,465
Local	708	1,202	1,827	709	644	428	363	65	671
Intrastate	171	475	1,179	182	317	273	234	39	524
Interstate	200	718	2,469	196	734	733	676	57	1,270
MINNESOTA	2,978	5,834	12,759	3,027	3,490	3,451	3,115	336	5,450
Local	2,076	3,586	6,165	2,089	1,920	1,750	1,495	255	2,265
Intrastate	753	1,521	3,578	785	845	823	757	66	1,529
Interstate	149	727	3,016	153	725	898	863	35	1,656
MISSOURI	2,756	9,461	23,898	2,631	7,293	8,328	7,922	406	11,208
Local	1,964	5,028	9,569	1,865	3,293	3,640	3,322	318	5,735
Intrastate	451	1,256	3,100	455	899	835	800	35	1,488
Interstate	341	3,177	11,229	311	3,101	3,855	3,800	55	3,985
NEBRASKA	2,140	4,079	7,742	2,144	2,061	1,733	1,537	196	3,553
Local	1,200	1,802	2,634	1,201	754	558	491	67	989
Intrastate	695	1,379	2,604	701	638	490	416	74	1,229
Interstate	245	898	2,504	242	669	685	630	55	1,338
NORTH DAKOTA	459	718	1,547	464	553	315	288	27	543
Local	326	409	479	330	131	73	55	18	161
Intrastate	113	235	596	114	157	171	163	8	240
Interstate	20	74	272	20	65	71	70	1	142
SOUTH DAKOTA	698	1,170	2,316	704	633	474	419	55	1,119
Local	450	589	798	447	179	97	76	21	298
Intrastate	163	266	622	165	176	132	117	15	333
Interstate	85	315	896	92	278	245	226	19	488

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

SOUTH ATLANTIC

TABLE 2A.-CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY KINDS OF TRUCKING

STATE KIND OF TRUCKING	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000)			Other Expense (add 000) 3/
						Total	Full-time	Part-time	
SOUTH ATLANTIC	5,216	14,854	$38,138	4,959	13,626	$11,879	$10,900	$979	$17,415
Local	3,733	6,545	10,457	3,586	4,868	3,002	2,529	473	3,722
Intrastate	733	2,682	7,172	707	2,511	2,247	2,123	124	3,249
Interstate	750	5,627	20,509	666	6,247	6,630	6,248	382	10,444
DELAWARE	424	615	1,120	425	300	235	191	44	445
Local	230	285	341	231	104	63	43	20	109
Intrastate	42	58	91	42	16	13	11	2	37
Interstate	152	272	688	152	180	159	137	22	297
DISTRICT OF COLUMBIA	56	563	1,384	48	619	655	630	25	505
Local	51	467	1,091	46	508	514	496	18	382
Interstate	5	96	293	2	111	141	134	7	123
FLORIDA	277	1,196	3,455	255	1,509	1,291	1,221	70	1,588
Local	210	461	945	201	527	365	330	35	333
Intrastate	44	434	1,478	33	563	539	515	24	736
Interstate	23	301	1,032	21	419	387	376	11	517
GEORGIA	886	1,820	3,487	848	1,649	952	852	100	1,484
Local	716	1,133	1,457	692	890	337	268	69	530
Intrastate	119	322	761	117	308	223	206	17	281
Interstate	51	365	1,269	39	451	392	378	14	673
MARYLAND	613	2,890	8,474	599	2,865	2,997	2,691	306	4,005
Local	394	770	1,384	392	586	446	346	100	492
Intrastate	74	206	464	79	128	107	91	16	213
Interstate	145	1,914	6,626	128	2,151	2,444	2,254	190	3,300
NORTH CAROLINA	710	2,295	6,989	659	2,320	2,016	1,896	120	3,388
Local	506	832	1,296	471	651	319	265	54	493
Intrastate	90	461	1,304	88	459	400	374	26	583
Interstate	114	1,002	4,389	100	1,210	1,297	1,257	40	2,312
SOUTH CAROLINA	374	1,085	2,373	344	949	695	626	69	1,085
Local	266	420	542	245	311	145	120	25	194
Intrastate	61	296	837	58	334	270	258	12	385
Interstate	47	369	994	41	304	280	248	32	506
VIRGINIA	928	2,522	6,862	871	2,115	1,921	1,793	128	3,262
Local	600	1,046	1,689	571	707	432	353	79	607
Intrastate	203	593	1,446	193	472	448	434	14	647
Interstate	125	883	3,727	107	936	1,041	1,006	35	2,008
WEST VIRGINIA	948	1,868	3,994	910	1,300	1,117	1,000	117	1,655
Local	760	1,131	1,712	737	584	381	308	73	582
Intrastate	100	312	791	97	231	247	234	13	365
Interstate	88	425	1,491	76	485	489	458	31	708

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

EAST SOUTH CENTRAL

TABLE 2A - CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY KINDS OF TRUCKING

STATE KIND OF TRUCKING	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000)			Other Expenses (add 000) 3/
						Total	Full-time	Part-time	
EAST SOUTH CENTRAL	6,316	11,382	$23,401	6,141	8,424	$6,104	$5,650	$454	$10,35"
Local	4,852	6,994	9,977	4,706	4,028	2,328	1,931	297	5,658
Intrastate	1,116	2,371	5,280	1,117	1,911	1,453	1,377	76	2,279
Interstate	348	2,017	8,144	318	2,485	2,423	2,342	81	4,420
ALABAMA	799	1,650	3,117	707	1,480	872	775	97	1,191
Local	628	1,085	1,737	567	873	461	390	71	617
Intrastate	130	401	904	113	398	263	244	19	373
Interstate	41	166	476	27	209	148	141	7	201
KENTUCKY	2,680	4,661	9,547	2,704	3,157	2,543	2,392	151	4,138
Local	1,944	2,740	4,056	1,957	1,355	887	791	96	1,512
Intrastate	605	1,241	2,877	619	1,057	875	848	27	1,245
Interstate	131	680	2,614	128	765	781	753	28	1,381
MISSISSIPPI	1,163	1,802	2,138	1,102	1,035	438	358	80	768
Local	955	1,397	1,443	896	779	288	225	63	515
Intrastate	130	239	276	131	101	43	33	10	95
Interstate	78	166	419	75	155	107	100	7	158
TENNESSEE	1,674	3,269	8,599	1,628	2,752	2,251	2,125	126	4,250
Local	1,325	1,774	2,741	1,286	1,021	592	525	67	1,014
Intrastate	251	490	1,223	254	375	272	252	20	566
Interstate	98	1,005	4,635	88	1,356	1,387	1,348	39	2,680

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

WEST SOUTH CENTRAL

TABLE 2A-CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY KINDS OF TRUCKING

State KIND OF TRUCKING	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000) Total	Pay Roll 2/ (add 000) Full-time	Pay Roll 2/ (add 000) Part-time	Other Expense (add 000) 3/
WEST SOUTH CENTRAL	3,225	11,169	$27,992	3,134	11,016	$9,504	$8,538	$966	$12,622
Local	2,435	5,713	10,304	2,390	5,040	3,621	3,016	605	3,995
Intrastate	608	3,699	11,747	558	4,276	4,026	3,773	253	5,583
Interstate	182	1,757	5,941	186	1,700	1,857	1,749	108	3,044
ARKANSAS	606	1,355	2,393	604	977	625	567	58	1,041
Local	458	700	930	451	416	209	178	31	353
Intrastate	95	324	725	94	283	210	198	12	341
Interstate	53	331	738	59	278	206	191	15	347
LOUISIANA	516	1,882	3,612	478	1,980	1,363	1,151	232	1,397
Local	441	1,512	2,618	406	1,604	1,076	873	203	887
Intrastate	65	285	791	60	294	226	205	21	412
Interstate	10	85	203	12	82	61	53	8	98
OKLAHOMA	641	2,539	6,398	623	2,072	2,044	1,733	311	3,202
Local	409	953	1,707	405	699	551	393	158	715
Intrastate	156	804	2,210	143	661	676	579	97	1,143
Interstate	76	782	2,481	75	712	817	761	56	1,344
TEXAS	1,462	5,393	15,589	1,429	5,987	5,472	5,107	365	6,982
Local	1,127	2,548	5,049	1,128	2,321	1,785	1,572	213	2,040
Intrastate	292	2,286	8,021	261	3,038	2,914	2,791	123	3,687
Interstate	43	559	2,519	40	628	773	744	29	1,255

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

MOUNTAIN STATES

TABLE 2A - CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY KIND OF TRUCKING

STATE KIND OF TRUCKING	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000)			Other Expense (add 000) 3/
						Total	Full-time	Part-time	
MOUNTAIN	2,439	5,881	$16,676	2,471	4,386	$4,859	$4,385	$474	$7,648
Local	1,547	3,004	6,408	1,557	1,969	2,019	1,738	281	2,484
Intrastate	714	1,819	5,407	731	1,319	1,487	1,355	132	2,595
Interstate	178	1,058	4,861	183	1,098	1,353	1,292	61	2,587
ARIZONA	103	509	1,677	102	579	607	548	59	782
Local	66	249	687	69	279	255	221	34	281
Intrastate	29	193	669	26	216	257	240	17	321
Interstate	8	67	321	7	84	95	87	8	180
COLORADO	490	1,430	4,317	490	1,296	1,471	1,359	112	2,005
Local	267	689	1,789	264	689	811	742	69	684
Intrastate	192	493	1,515	197	356	363	330	33	774
Interstate	31	248	1,013	29	251	297	287	10	545
IDAHO	509	1,044	2,743	530	606	715	635	80	1,201
Local	376	579	1,046	391	219	197	147	50	412
Intrastate	103	242	616	112	143	175	151	24	253
Interstate	30	223	1,081	27	244	343	337	6	536
MONTANA	352	860	2,391	356	619	714	647	67	1,020
Local	247	476	965	242	284	301	248	53	343
Intrastate	84	300	1,097	87	260	334	324	10	529
Interstate	21	84	329	27	75	79	75	4	148
NEVADA	87	180	518	79	108	141	116	25	243
Local	63	104	264	54	63	72	61	11	100
Intrastate	20	57	207	21	30	47	40	7	114
Interstate	4	19	47	4	15	22	15	7	29
NEW MEXICO	64	339	1,204	56	372	391	353	38	594
Local	33	132	302	32	157	123	94	29	114
Intrastate	16	96	326	12	101	111	106	5	187
Interstate	15	111	576	12	134	157	153	4	293
UTAH	444	777	2,246	456	483	489	442	47	1,112
Local	215	362	715	216	174	151	134	17	296
Intrastate	193	255	543	197	106	98	84	14	229
Interstate	36	160	988	43	183	240	224	16	587
WYOMING	390	742	1,580	402	343	381	285	46	691
Local	280	413	640	289	124	109	91	18	234
Intrastate	77	183	434	79	107	102	80	22	188
Interstate	33	146	506	34	112	120	114	6	269

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

PACIFIC

TABLE 2A - CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY KINDS OF TRUCKING

STATE KIND OF TRUCKING	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000)			Other Expense (add 000) 3/
						Total	Full-time	Part-time	
PACIFIC	2,929	17,685	$58,696	2,840	16,183	$21,739	$20,250	$1,489	$26,542
Local	2,019	8,593	22,726	2,031	7,112	9,152	8,274	878	8,855
Intrastate	771	7,423	27,548	685	6,832	9,459	8,971	488	13,476
Interstate	139	1,669	8,422	124	2,239	3,128	3,005	123	4,211
CALIFORNIA	1,789	12,998	41,816	1,788	11,505	15,472	14,476	996	18,921
Local	1,271	6,369	17,166	1,314	5,334	6,997	6,341	656	6,673
Intrastate	452	5,796	21,195	412	5,274	7,311	7,011	300	10,423
Interstate	66	833	3,455	62	897	1,164	1,124	40	1,815
OREGON	345	1,785	7,054	310	2,113	2,787	2,604	183	3,190
Local	208	770	2,129	194	729	872	793	79	848
Intrastate	112	551	1,888	101	493	646	595	51	878
Interstate	25	464	3,037	15	891	1,269	1,216	53	1,464
WASHINGTON	795	2,902	9,826	742	2,565	3,480	3,170	310	4,431
Local	540	1,454	3,431	523	1,049	1,283	1,140	143	1,329
Intrastate	207	1,076	4,465	172	1,065	1,502	1,365	137	2,170
Interstate	48	372	1,930	47	451	695	665	30	932

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

UNITED STATES SUMMARY

TABLE 3 CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY REVENUE SIZE GROUP

REGION REVENUE SIZE GROUP	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000)			Other Expense (add 000) 3/
						Total	Full-time	Part-time	
UNITED STATES TOTAL	61,216	188,809	$530,860	59,621	158,283	$179,485	$165,015	$14,470	$243,127
Under $1,000	19,516	21,028	10,806	19,273	2,248	489	208	281	3,990
1,000-1,999	16,776	20,030	23,364	16,728	5,385	1,861	964	897	8,120
2,000-4,999	13,268	22,707	39,485	13,669	12,569	6,736	4,443	2,293	13,327
5,000-9,999	4,499	13,635	30,728	4,720	11,100	8,313	6,478	1,835	11,450
10,000-24,999	3,575	19,779	55,233	3,284	19,408	18,785	16,029	2,756	22,956
25,000-49,999	1,660	16,897	57,882	1,169	18,576	21,746	19,805	1,941	26,406
50,000-99,999	1,018	18,956	70,262	545	21,539	27,317	25,794	1,523	33,760
100,000-249,999	630	22,714	95,892	197	27,284	37,398	35,951	1,447	47,451
250,000-499,999	178	14,387	61,681	35	16,933	24,007	23,160	847	31,200
500,000 and over	96	18,676	85,527	1	23,241	32,833	32,183	650	44,467
NEW ENGLAND	3,904	12,578	44,717	3,704	13,818	17,134	15,684	1,450	19,834
Under $2,000	1,970	2,238	1,911	1,940	441	180	80	100	632
2,000-9,999	1,289	2,520	5,345	1,290	1,875	1,386	951	435	1,714
10,000-49,999	479	2,728	9,980	419	3,348	3,723	3,261	462	4,144
50,000-249,999	145	2,861	15,478	49	4,578	6,562	6,220	342	7,093
250,000 and over	21	2,231	12,003	6	3,576	5,283	5,172	111	5,751
MIDDLE ATLANTIC	8,644	32,179	107,704	8,223	31,884	40,674	36,990	3,684	47,734
Under $2,000	3,888	4,460	3,788	3,931	901	303	118	185	1,405
2,000-9,999	3,001	6,088	12,779	3,152	4,431	3,265	2,231	1,034	4,390
10,000-24,999	863	4,206	13,536	660	4,543	5,072	4,336	736	5,604
25,000-49,999	452	4,147	15,646	293	4,873	6,391	5,707	684	7,021
50,000-99,999	254	3,968	17,548	143	4,874	6,886	6,512	374	8,285
100,000-249,999	138	4,300	20,294	41	5,407	8,385	8,033	352	9,630
250,000-499,999	37	2,635	12,390	3	3,309	5,037	4,802	235	6,189
500,000 and over	11	2,375	11,723	--	3,546	5,335	5,251	84	5,210
EAST NORTH CENTRAL	14,072	52,613	147,853	13,665	40,548	49,648	46,148	3,500	71,834
Under $2,000	8,865	9,750	8,039	8,808	1,296	430	204	226	2,891
2,000-9,999	3,606	7,611	14,132	3,756	4,514	2,996	2,105	891	4,911
10,000-24,999	744	4,670	11,606	678	4,064	4,093	3,434	659	4,651
25,000-49,999	350	3,940	12,177	243	3,846	4,707	4,267	440	5,371
50,000-99,999	238	5,473	16,631	136	5,041	6,510	6,110	400	8,008
100,000-249,999	166	6,743	24,987	37	6,638	9,325	9,020	305	12,847
250,000-499,999	61	5,557	21,593	6	5,488	8,188	7,871	317	10,955
500,000 and over	42	8,869	38,688	1	9,661	13,399	13,137	262	22,200
WEST NORTH CENTRAL	14,471	30,468	65,683	14,484	18,398	17,944	16,470	1,474	29,645
Under $2,000	9,610	10,671	9,487	9,571	1,540	477	237	240	3,513
2,000-9,999	4,082	7,643	14,761	4,270	4,057	2,381	1,812	569	5,565
10,000-24,999	420	2,418	6,371	431	2,166	1,901	1,652	249	2,720
25,000-49,999	168	1,895	5,912	134	2,024	2,096	1,949	147	2,604
50,000-99,999	101	2,181	7,199	51	2,315	2,754	2,616	138	3,553
100,000-249,999	65	2,719	10,026	26	3,074	3,947	3,861	86	4,935
250,000 and over	25	2,941	11,927	1	3,222	4,388	4,343	45	6,553

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

UNITED STATES SUMMARY

TABLE 3 CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY REVENUE SIZE GROUP

REGION REVENUE SIZE GROUP	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000)			Other Expenses (add 000) 3/
						Total	Full-time	Part-time	
SOUTH ATLANTIC	5,216	14,854	$38,138	4,959	13,626	$11,879	$10,900	$979	$17,415
Under $2,000	3,159	3,665	2,881	3,035	1,205	331	197	134	955
2,000-9,999	1,527	3,333	6,155	1,518	2,773	1,451	1,112	339	2,129
10,000-24,999	296	1,657	4,443	291	1,905	1,361	1,188	173	1,863
25,000-49,999	106	1,157	3,671	69	1,295	1,205	1,125	80	1,778
50,000-99,999	68	1,253	4,643	31	1,598	1,672	1,598	74	2,281
100,000-249,999	44	1,620	6,469	12	2,086	2,329	2,291	38	3,371
250,000 and over	16	2,169	9,876	3	2,764	3,530	3,389	141	5,040
EAST SOUTH CENTRAL	6,316	11,382	23,401	6,141	8,424	6,104	5,650	454	10,359
Under $2,000	4,566	5,151	4,047	4,475	1,260	326	197	129	1,363
2,000-9,999	1,474	2,621	5,256	1,452	2,148	987	816	171	1,762
10,000-24,999	168	857	2,454	163	1,025	719	660	59	1,001
25,000-49,999	52	491	1,773	36	719	596	570	26	852
50,000-99,999	28	446	1,783	8	697	693	670	23	995
100,000-249,999	17	697	2,996	3	952	1,028	1,000	28	1,529
250,000 and over	11	1,119	5,092	4	1,623	1,755	1,737	18	2,855
WEST SOUTH CENTRAL	3,225	11,169	27,992	3,134	11,016	9,504	8,538	966	12,622
Under $2,000	1,929	2,369	1,624	1,921	553	151	82	69	531
2,000-9,999	879	2,128	3,491	881	1,548	834	663	171	1,246
10,000-49,999	289	2,228	6,228	261	2,619	2,032	1,736	296	2,690
50,000-99,999	75	1,502	5,188	48	1,999	1,943	1,809	134	2,548
100,000-249,999	40	1,749	6,071	18	2,419	2,474	2,237	237	3,013
250,000 and over	13	1,193	5,390	5	1,878	2,070	2,011	59	2,594
MOUNTAIN	2,439	5,881	16,676	2,471	4,386	4,859	4,385	474	7,646
Under $2,000	1,351	1,533	1,381	1,363	205	71	31	40	484
2,000-9,999	803	1,567	3,177	847	827	594	427	167	1,154
10,000-49,999	226	1,396	4,885	234	1,333	1,469	1,327	142	2,269
50,000-99,999	36	544	2,436	18	744	922	855	67	1,215
100,000 and over	23	841	4,797	9	1,277	1,803	1,745	58	2,524
PACIFIC	2,929	17,685	58,696	2,840	16,183	21,739	20,250	1,489	26,542
Under $2,000	954	1,221	1,012	957	232	81	26	55	338
2,000-9,999	1,106	2,831	5,117	1,223	1,496	1,155	804	351	1,906
10,000-24,999	394	2,389	6,238	380	1,886	2,135	1,812	323	2,755
25,000-49,999	228	2,497	8,195	161	2,338	3,031	2,810	221	3,839
50,000-99,999	135	2,392	9,152	80	2,466	3,500	3,299	201	4,349
100,000-249,999	79	2,650	12,070	32	3,076	4,703	4,580	123	5,737
250,000-499,999	22	1,665	6,838	7	1,807	2,839	2,735	104	3,198
500,000 and over	11	2,040	10,074	--	2,882	4,295	4,184	111	4,420

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

NEW ENGLAND

TABLE 3A - CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY REVENUE SIZE GROUPS

STATE SIZE GROUP	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000)			Other Expenses (add 000) 3/
						Total	Full-time	Part-time	
NEW ENGLAND	3,904	12,578	$44,717	3,704	13,818	$17,134	$15,684	$1,450	$19,334
Under $2,000	1,970	2,238	1,911	1,940	441	180	80	100	632
2,000-9,999	1,289	2,520	5,345	1,290	1,875	1,386	951	435	1,714
10,000-49,999	479	2,728	9,980	419	3,348	3,723	3,261	462	4,144
50,000-249,999	145	2,861	15,478	49	4,578	6,562	6,220	342	7,093
250,000 and over	21	2,231	12,003	6	3,576	5,283	5,172	111	5,751
CONNECTICUT	539	2,219	10,235	492	3,144	4,015	3,667	348	4,744
Under $2,000	181	228	182	187	71	19	7	12	62
2,000-9,999	208	404	865	205	347	237	145	92	270
10,000-49,999	112	604	2,267	95	758	827	717	110	947
50,000 and over	38	983	6,921	5	1,968	2,932	2,798	134	3,465
MAINE	459	1,004	2,415	458	754	714	623	91	989
Under $2,000	252	288	234	252	45	22	9	13	76
2,000-9,999	161	343	672	162	213	156	116	40	229
10,000-49,999	37	208	715	41	229	225	193	32	285
50,000 and over	9	165	794	3	269	311	305	6	399
MASSACHUSETTS	1,736	6,715	25,762	1,609	7,835	10,384	9,604	780	11,034
Under $2,000	832	930	852	810	218	93	41	52	263
2,000-9,999	565	1,054	2,431	561	852	674	453	221	741
10,000-49,999	243	1,355	5,031	201	1,655	1,942	1,692	250	2,099
50,000 and over	98	3,376	17,448	37	5,110	7,675	7,418	257	7,931
NEW HAMPSHIRE	385	715	1,482	380	421	372	324	48	577
Under $2,000	228	270	198	224	23	12	8	4	72
2,000-9,999	133	275	541	137	178	130	100	30	183
10,000-49,999	20	120	445	19	143	131	118	13	164
50,000 and over	4	50	298	--	77	99	98	1	158
RHODE ISLAND	110	773	2,505	89	1,025	1,149	1,033	116	1,038
Under $2,000	23	24	23	22	11	4	1	3	8
2,000-9,999	37	94	162	34	83	65	44	21	70
10,000-49,999	38	264	883	30	328	390	351	39	377
50,000 and over	12	391	1,417	3	603	690	637	53	583
VERMONT	673	1,152	2,318	676	639	500	433	67	952
Under $2,000	454	498	422	445	75	30	14	16	151
2,000-9,999	185	350	654	191	202	124	93	31	221
10,000-49,999	29	177	639	33	235	208	190	18	272
50,000 and over	5	127	603	7	127	138	136	2	308

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

MIDDLE ATLANTIC

TABLE 3A - CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY REVENUE SIZE GROUPS

STATE REVENUE SIZE GROUP	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000) Total	Pay Roll 2/ (add 000) Full-time	Pay Roll 2/ (add 000) Part-time	Other Expense (add 000) 3/
MIDDLE ATLANTIC	8,644	32,179	$107,704	8,225	31,884	$40,674	$36,990	$3,684	$47,757
Under $2,000	3,888	4,460	3,788	3,931	901	303	118	185	1,405
2,000-9,999	3,001	6,088	12,779	3,152	4,431	3,265	2,231	1,034	4,390
10,000-24,999	863	4,206	13,536	660	4,543	5,072	4,336	736	5,604
25,000-49,999	452	4,147	15,646	293	4,873	6,391	5,707	684	7,021
50,000-99,999	254	3,968	17,548	143	4,874	6,886	6,512	374	8,285
100,000-249,999	138	4,300	20,294	41	5,407	8,385	8,033	352	9,630
250,000-499,999	37	2,635	12,390	3	3,309	5,037	4,802	235	6,189
500,000 and over	11	2,375	11,723	--	5,546	5,335	5.251	84	5,210
NEW JERSEY	1,337	5,277	17,252	1,200	5,154	6,610	6,063	547	7,580
Under $2,000	519	617	528	520	223	66	22	44	166
2,000-9,999	517	1,030	2,246	515	853	627	438	189	702
10,000-24,999	150	740	2,278	119	755	838	724	114	935
25,000-49,999	67	630	2,341	31	731	1,005	927	78	1,016
50,000-99,999	49	946	3,523	14	870	1,372	1,310	62	1,724
100,000-249,999	29	892	4,248	3	1,069	1,827	1,768	59	1,962
250,000 and over	6	422	2,088	--	655	875	874	1	1,075
NEW YORK	4,731	17,123	61,854	4,433	17,775	24,245	22,024	2,221	27,820
Under $2,000	2,088	2,381	2,074	2,131	461	168	64	104	807
2,000-9,999	1,669	3,254	7,012	1,783	2,439	1,870	1,223	647	2,473
10,000-24,999	487	2,248	7,734	319	2,528	3,060	2,619	441	3,237
25,000-49,999	253	2,164	8,749	117	2,590	3,718	3,317	401	4,010
50,000-99,999	128	1,658	8,742	63	2,370	3,566	3,347	219	4,122
100,000-249,999	78	2,459	11,469	19	3,002	4,782	4,579	205	5,519
250,000 and over	28	2,979	16,074	1	4,385	7,081	6,875	206	7,622
PENNSYLVANIA	2,576	9,779	28,598	2,590	8,955	9,819	8,903	916	12,334
Under $2,000	1,281	1,462	1,186	1,280	217	69	32	37	430
2,000-9,999	815	1,804	3,521	856	1,139	768	570	198	1,215
10,000-24,999	226	1,218	3,524	222	1,262	1,174	993	181	1,404
25,000-49,999	132	1,353	4,556	145	1,552	1,668	1,463	205	1,995
50,000-99,999	77	1,364	5,283	66	1,634	1,948	1,855	93	2,439
100,000-249,999	31	969	4,577	19	1,336	1,776	1,686	90	2,149
250,000 and over	14	1,609	5,951	2	1,815	2,416	2,304	112	2,704

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

EAST NORTH CENTRAL

TABLE 3A-CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY REVENUE SIZE GROUPS

STATE REVENUE SIZE GROUP	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000) Total	Pay Roll 2/ (add 000) Full-time	Pay Roll 2/ (add 000) Part-time	Other Expense (add 000) 3/
EAST NORTH CENTRAL	14,072	52,613	$147,853	13,665	40,548	$49,648	$46,148	$3,500	$71,634
Under $2,000	8,865	9,750	8,039	8,808	1,296	430	204	226	2,891
2,000-9,999	3,606	7,611	14,132	3,756	4,514	2,996	2,105	891	4,911
10,000-24,999	744	4,670	11,606	678	4,064	4,093	3,434	659	4,651
25,000-49,999	350	3,940	12,177	243	3,846	4,707	4,267	440	5,371
50,000-99,999	238	5,473	16,631	136	5,041	6,510	6,110	400	8,008
100,000-249,999	166	6,743	24,987	37	6,638	9,325	9,020	305	12,847
250,000-499,999	61	5,557	21,593	6	5,488	8,188	7,871	317	10,955
500,000 and over	42	8,869	38,688	1	9,661	13,399	13,137	262	22,200
ILLINOIS	3,142	13,260	36,818	3,124	11,353	14,023	12,824	1,199	16,399
Under $2,000	1,813	2,025	1,653	1,819	291	102	48	54	609
2,000-9,999	877	1,880	5,505	963	1,106	771	532	239	1,175
10,000-24,999	207	1,147	3,152	209	1,103	1,192	957	235	1,201
25,000-49,999	108	1,138	3,801	85	1,216	1,622	1,429	193	1,538
50,000-99,999	64	1,549	4,492	35	1,468	2,023	1,923	100	2,118
100,000-249,999	50	2,035	7,428	12	2,125	3,044	2,874	170	3,648
250,000-499,999	12	1,325	4,622	--	1,416	2,031	1,907	124	2,121
500,000 and over	11	2,161	8,165	1	2,628	3,238	3,154	84	3,989
INDIANA	3,934	8,180	17,086	3,855	4,584	4,811	4,443	368	7,929
Under $2,000	3,159	3,358	2,470	3,129	276	84	45	39	846
2,000-9,999	555	1,171	2,129	573	661	420	332	88	742
10,000-24,999	116	844	1,928	99	704	646	571	75	776
25,000-49,999	46	603	1,629	28	585	607	566	41	683
50,000-99,999	32	735	2,306	22	748	851	779	72	1,060
100,000-249,999	20	771	3,459	4	864	1,158	1,143	15	1,942
250,000 and over	6	698	3,165	--	746	1,045	1,007	38	1,880
MICHIGAN	1,230	11,503	37,326	1,175	9,484	12,839	12,174	665	19,380
Under $2,000	578	704	555	587	138	50	22	28	191
2,000-9,999	377	956	1,616	394	629	423	276	147	552
10,000-24,999	96	713	1,519	100	628	531	436	95	602
25,000-49,999	51	652	1,803	39	535	623	590	33	810
50,000-99,999	59	1,572	4,309	43	1,199	1,520	1,412	108	2,146
100,000-249,999	33	1,449	5,018	7	1,346	1,916	1,884	32	2,529
250,000-499,999	20	1,722	6,913	5	1,577	2,464	2,367	97	3,430
500,000 and over	16	3,735	15,595	--	3,432	5,312	5,187	125	9,120
OHIO	3,059	13,411	41,235	2,847	11,025	13,851	13,016	835	20,664
Under $2,000	1,656	1,848	1,513	1,629	272	85	35	50	534
2,000-9,999	945	1,962	3,815	956	1,188	819	572	247	1,302
10,000-24,999	217	1,331	3,381	166	1,125	1,273	1,090	185	1,311
25,000-49,999	105	1,156	3,581	65	1,084	1,372	1,244	128	1,659
50,000-99,999	61	1,197	4,053	22	1,207	1,624	1,541	83	1,952
100,000-249,999	45	1,713	6,325	10	1,570	2,256	2,188	68	3,216
250,000-499,999	19	1,773	6,287	1	1,578	2,410	2,345	65	3,244
500,000 and over	11	2,431	12,280	--	3,001	4,010	4,001	9	7,456
WISCONSIN	2,707	6,259	15,368	2,684	4,102	4,124	3,691	433	7,462
Under $2,000	1,659	1,815	1,848	1,644	319	109	54	55	721
2,000-9,999	852	1,642	3,067	870	930	553	393	170	1,140
10,000-24,999	108	635	1,626	104	504	449	380	69	751
25,000-49,999	40	391	1,363	28	426	483	438	45	681
50,000-99,999	22	420	1,471	14	419	492	455	37	732
100,000-249,999	18	775	2,757	4	733	951	931	20	1,512
250,000 and over	8	581	3,256	--	771	1,077	1,040	37	1,915

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

WEST NORTH CENTRAL

TABLE 3A - CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY REVENUE SIZE GROUPS

STATE REVENUE SIZE GROUP	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000)			Other Expense (add 000) 3/
						Total	Full-time	Part-time	
WEST NORTH CENTRAL	14,471	30,468	$65,683	14,484	18,398	$17,944	$16,470	$1,474	$29,645
Under $2,000	9,610	10,671	9,487	9,571	1,540	477	237	240	3,513
2,000-9,999	4,082	7,643	14,761	4,270	4,057	2,381	1,812	569	5,565
10,000-24,999	420	2,418	6,571	451	2,166	1,901	1,652	249	2,720
25,000-49,999	168	1,895	5,912	134	2,024	2,096	1,949	147	2,804
50,000-99,999	101	2,181	7,199	51	2,515	2,754	2,616	138	3,555
100,000-249,999	65	2,719	10,026	26	3,074	3,947	3,861	85	4,935
250,000 and over	25	2,941	11,927	1	3,222	4,388	4,343	45	6,553
IOWA	4,361	6,811	12,146	4,427	2,875	2,209	1,916	293	5,322
Under $2,000	3,074	3,287	3,135	3,076	360	118	61	57	1,214
2,000-9,999	1,164	2,066	4,041	1,226	1,052	578	434	144	1,566
10,000-49,999	94	522	1,657	103	531	457	411	46	792
50,000-99,999	18	398	1,288	12	368	411	392	19	651
100,000 and over	11	538	2,025	10	562	645	618	27	1,099
KANSAS	1,079	2,395	5,475	1,087	1,695	1,434	1,273	161	2,465
Under $2,000	626	716	593	622	118	34	17	17	219
2,000-9,999	368	761	1,377	381	453	248	183	65	511
10,000-49,999	72	560	1,627	75	559	488	423	65	735
50,000 and over	13	358	1,878	9	565	664	650	14	1,000
MINNESOTA	2,978	5,854	12,759	3,027	3,490	3,451	3,115	336	5,430
Under $2,000	1,849	2,079	1,937	1,845	281	96	44	52	697
2,000-9,999	966	1,709	3,336	1,050	779	457	356	101	1,190
10,000-24,999	92	489	1,450	102	461	430	372	58	611
25,000-49,999	35	431	1,222	29	467	466	434	32	499
50,000-99,999	21	353	1,472	12	513	659	625	34	682
100,000-249,999	10	329	1,346	2	484	584	568	16	677
250,000 and over	5	444	1,996	1	505	729	716	13	1,074
MISSOURI	2,756	9,461	23,898	2,631	7,293	8,528	7,922	406	11,208
Under $2,000	1,780	2,023	1,638	1,761	390	110	57	53	562
2,000-9,999	718	1,484	2,855	724	961	607	482	125	1,089
10,000-24,999	116	789	1,778	101	721	681	584	97	735
25,000-49,999	54	712	1,979	31	685	781	735	46	949
50,000-99,999	40	997	2,845	8	942	1,182	1,125	57	1,344
100,000-249,999	35	1,546	5,569	6	1,657	2,250	2,224	26	2,632
250,000 and over	13	1,910	7,234	--	1,937	2,717	2,715	2	3,949
NEBRASKA	2,140	4,079	7,742	2,144	2,061	1,733	1,537	196	3,556
Under $2,000	1,451	1,653	1,445	1,442	240	68	31	37	551
2,000-9,999	581	1,124	2,124	607	549	307	259	68	872
10,000-24,999	66	343	1,005	62	291	233	216	17	426
25,000-99,999	53	416	1,337	27	417	414	381	33	726
100,000 and over	9	543	1,831	6	564	711	670	41	981
NORTH DAKOTA	459	718	1,347	464	353	315	288	27	543
Under $2,000	352	377	299	354	57	22	12	10	99
2,000-9,999	92	170	548	95	110	66	53	13	118
10,000-49,999	11	60	213	13	60	56	52	4	94
50,000 and over	4	111	487	2	126	171	171	--	232
SOUTH DAKOTA	698	1,170	2,316	704	633	474	419	55	1,119
Under $2,000	478	536	440	471	94	29	15	14	171
2,000-9,999	193	329	680	207	153	88	65	23	269
10,000-49,999	21	125	419	22	114	102	92	10	204
50,000 and over	6	182	777	4	272	255	247	8	475

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

SOUTH ATLANTIC

TABLE 3A.- CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY REVENUE SIZE GROUPS

STATE REVENUE SIZE GROUP	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000)			Other Expense (add 000) 3/
						Total	Full-time	Part-time	
SOUTH ATLANTIC	5,216	14,854	$38,138	4,959	13,626	$11,879	$10,900	$979	$17,415
Under $2,000	3,159	3,665	2,881	3,035	1,205	331	197	134	953
2,000-9,999	1,527	3,333	6,155	1,518	2,773	1,451	1,112	339	2,129
10,000-24,999	296	1,657	4,443	291	1,905	1,361	1,188	173	1,863
25,000-49,999	106	1,157	3,671	69	1,295	1,205	1,125	80	1,778
50,000-99,999	68	1,253	4,643	31	1,598	1,672	1,598	74	2,281
100,000-249,999	44	1,620	6,469	12	2,086	2,329	2,291	38	3,371
250,000 and over	16	2,169	9,876	3	2,764	3,530	3,389	141	5,040
DELAWARE	424	615	1,120	425	300	235	191	44	443
Under $2,000	285	314	284	287	54	23	9	14	93
2,000-9,999	122	203	451	125	127	89	65	24	165
10,000-24,999	13	59	193	12	64	54	49	5	84
25,000 and over	4	39	192	1	55	69	68	1	101
DISTRICT OF COLUMBIA	56	563	1,384	48	619	655	630	25	505
Under $2,000	23	37	19	26	7	2	1	1	6
2,000-9,999	14	37	66	13	43	27	22	5	22
10,000-49,999	10	80	282	7	138	124	111	13	109
50,000 and over	9	409	1,017	2	431	502	496	6	368
FLORIDA	277	1,196	3,455	255	1,509	1,291	1,221	70	1,588
Under $2,000	119	134	108	108	65	21	14	7	29
2,000-9,999	106	244	467	108	260	151	126	25	144
10,000-24,999	25	142	375	28	185	140	121	19	156
25,000-49,999	11	168	423	8	131	111	106	5	225
50,000-99,999	8	125	479	2	220	228	226	2	193
100,000 and over	8	383	1,603	1	648	640	628	12	841
GEORGIA	886	1,820	3,487	848	1,649	952	852	100	1,484
Under $2,000	588	718	479	569	309	63	40	23	163
2,000-9,999	239	513	900	235	540	206	162	44	299
10,000-49,999	46	270	789	40	384	250	226	24	321
50,000-99,999	9	131	648	3	189	204	202	2	347
100,000 and over	4	186	671	1	227	229	222	7	354
MARYLAND	613	2,890	8,474	599	2,865	2,997	2,691	306	4,005
Under $2,000	311	354	283	308	96	30	12	18	102
2,000-9,999	213	465	893	222	342	218	148	70	310
10,000-24,999	41	228	640	43	265	199	166	33	276
25,000-49,999	23	269	781	17	256	274	243	31	351
50,000-99,999	15	304	1,117	6	377	406	367	39	551
100,000 and over	10	1,270	4,760	3	1,529	1,870	1,755	115	2,415
NORTH CAROLINA	710	2,295	6,989	659	2,320	2,016	1,896	120	3,388
Under $2,000	426	481	451	394	238	70	51	19	161
2,000-9,999	186	412	782	176	407	190	143	47	292
10,000-24,999	58	319	872	62	346	257	215	22	376
25,000-49,999	17	181	559	12	200	177	171	6	281
50,000-99,999	12	206	748	10	224	232	218	14	378
100,000 and over	11	696	3,577	5	905	1,110	1,098	12	1,900

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

SOUTH ATLANTIC

TABLE 3A.-CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY REVENUE SIZE GROUPS

STATE REVENUE SIZE GROUP	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000)			Other Expense (add 000) 3/
						Total	Full-time	Part-time	
SOUTH CAROLINA	374	1,085	$2,373	344	949	$695	$626	$69	$1,085
Under $2,000	221	253	192	205	113	29	22	7	62
2,000-9,999	115	282	480	112	234	115	95	20	185
10,000-24,999	27	197	399	25	206	138	123	15	159
25,000-49,999	5	61	182	2	74	52	47	5	99
50,000 and over	6	292	1,120	-	322	361	339	22	580
VIRGINIA	928	2,522	6,862	871	2,115	1,921	1,793	128	3,262
Under $2,000	562	662	504	534	181	49	26	23	155
2,000-9,999	264	644	1,075	262	453	245	196	49	374
10,000-24,999	58	294	833	51	328	235	196	39	348
25,000-49,999	22	213	746	15	242	222	214	8	366
50,000-99,999	12	202	820	7	306	283	279	4	414
100,000 and over	10	507	2,884	2	605	887	882	5	1,605
WEST VIRGINIA	948	1,868	3,994	910	1,300	1,117	1,000	117	1,655
Under $2,000	624	712	561	604	142	44	22	22	182
2,000-9,999	268	533	1,041	265	367	210	155	55	338
10,000-24,999	30	173	472	31	165	138	125	13	216
25,000-49,999	13	134	452	6	187	178	164	14	209
50,000-99,999	6	106	462	3	142	175	162	13	217
100,000 and over	7	210	1,006	1	297	372	372	-	493

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

EAST SOUTH CENTRAL

TABLE 3A - CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY REVENUE SIZE GROUPS

STATE REVENUE SIZE GROUP	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000)			Other Expense (add 000) 3/
						Total	Full-time	Part-time	
EAST SOUTH CENTRAL	6,316	11,382	$23,401	6,141	8,424	$6,104	$5,650	$454	$10,357
Under $2,000	4,566	5,151	4,047	4,475	1,260	326	197	129	1,363
2,000-9,999	1,474	2,621	5,256	1,452	2,148	987	816	171	1,762
10,000-24,999	168	857	2,454	163	1,025	719	660	59	1,001
25,000-49,999	52	491	1,773	36	719	596	570	26	852
50,000-99,999	28	446	1,783	8	697	693	670	23	995
100,000-249,999	17	697	2,996	3	952	1,028	1,000	28	1,529
250,000 and over	11	1,119	5,092	4	1,623	1,755	1,737	18	2,855
ALABAMA	799	1,650	3,117	707	1,480	872	775	97	1,191
Under $2,000	483	557	469	440	178	43	29	14	149
2,000-9,999	262	524	1,000	229	538	215	182	33	334
10,000-24,999	35	204	501	30	260	167	141	26	196
25,000 and over	19	365	1,147	8	504	447	423	24	512
KENTUCKY	2,680	4,661	9,547	2,704	3,157	2,543	2,392	151	4,138
Under $2,000	2,044	2,243	1,743	2,050	475	125	72	53	588
2,000-9,999	544	921	1,922	575	635	337	282	55	617
10,000-24,999	57	293	830	58	301	237	227	10	334
25,000-49,999	19	181	677	13	229	199	190	9	522
50,000 and over	16	1,023	4,375	8	1,517	1,645	1,621	24	2,277
MISSISSIPPI	1,163	1,802	2,138	1,102	1,035	438	358	80	768
Under $2,000	867	1,098	743	827	310	82	51	31	269
2,000-9,999	273	566	974	255	480	214	173	41	326
10,000-24,999	19	102	274	18	160	80	75	5	101
25,000 and over	4	36	147	2	85	62	59	3	72
TENNESSEE	1,674	3,269	8,599	1,628	2,752	2,251	2,125	123	4,260
Under $2,000	1,172	1,253	1,092	1,158	297	76	45	31	357
2,000-9,999	395	610	1,360	393	495	221	179	42	485
10,000-24,999	57	258	849	57	304	235	217	18	370
25,000-49,999	19	152	616	13	252	219	211	8	301
50,000 and over	31	996	4,682	7	1,404	1,500	1,473	27	2,747

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

WEST SOUTH CENTRAL

TABLE 3A - CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY REVENUE SIZE GROUPS

STATE REVENUE SIZE GROUP	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000) Total	Pay Roll 2/ (add 000) Full-time	Pay Roll 2/ (add 000) Part-time	Other Expense (add 000) 3/
WEST SOUTH CENTRAL	3,225	11,169	$27,992	3,134	11,016	$9,504	$8,538	$966	$12,622
Under $2,000	1,929	2,369	1,624	1,921	553	151	82	69	531
2,000-9,999	879	2,128	3,491	881	1,548	834	663	171	1,246
10,000-49,999	289	2,228	6,228	261	2,619	2,032	1,736	296	2,690
50,000-99,999	75	1,502	5,188	48	1,999	1,943	1,809	134	2,548
100,000-249,999	40	1,749	6,071	18	2,419	2,474	2,237	237	3,013
250,000 and over	13	1,193	5,390	5	1,878	2,070	2,011	59	2,594
ARKANSAS	606	1,355	2,393	604	977	625	567	58	1,041
Under $2,000	388	460	319	386	87	27	18	9	112
2,000-9,999	163	376	610	163	266	128	110	18	232
10,000-49,999	49	373	1,014	48	444	326	301	25	439
50,000 and over	6	146	450	7	180	144	138	6	258
LOUISIANA	516	1,882	3,612	478	1,980	1,363	1,131	232	1,397
Under $2,000	291	410	268	279	140	37	25	12	85
2,000-9,999	147	425	605	144	363	173	139	34	192
10,000-49,999	61	512	1,297	47	726	493	394	99	516
50,000 and over	17	535	1,442	8	751	660	573	87	604
OKLAHOMA	641	2,539	6,398	623	2,072	2,044	1,733	311	3,202
Under $2,000	363	465	291	364	102	25	11	14	95
2,000-9,999	184	455	723	187	290	161	116	45	252
10,000-49,999	60	495	1,364	50	487	412	359	53	660
50,000-99,999	20	351	1,355	13	420	447	406	41	745
100,000 and over	14	773	2,665	9	773	999	841	158	1,450
TEXAS	1,462	5,393	15,589	1,429	5,987	5,472	5,107	365	6,982
Under $2,000	887	1,034	746	892	224	62	28	34	239
2,000-9,999	385	872	1,553	387	629	372	298	74	570
10,000-49,999	119	848	2,553	116	962	801	682	119	1,075
50,000-99,999	37	769	2,618	24	1,037	992	934	58	1,235
100,000 and over	34	1,870	8,119	10	3,135	3,245	3,165	80	3,863

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

MOUNTAIN STATES

TABLE 3A - CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY REVENUE SIZE GROUPS

STATE REVENUE SIZE GROUP	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000)			Other Expense (add 000) 3/
						Total	Full-time	Part-time	
MOUNTAIN	2,439	5,881	$16,676	2,471	4,366	$4,859	$4,385	$474	$7,646
Under $2,000	1,351	1,533	1,381	1,363	205	71	31	40	484
2,000-9,999	803	1,567	3,177	847	827	594	427	167	1,154
10,000-49,999	226	1,396	4,885	234	1,353	1,469	1,327	142	2,269
50,000-99,999	36	544	2,436	18	744	922	855	67	1,215
100,000 and over	23	841	4,797	9	1,277	1,803	1,745	58	2,524
ARIZONA	103	509	1,677	102	579	607	548	59	782
Under $2,000	24	29	26	23	8	3	2	1	9
2,000-9,999	46	108	234	51	103	70	48	22	87
10,000-49,999	25	159	504	27	160	154	141	13	225
50,000 and over	8	213	913	1	308	380	357	23	461
COLORADO	490	1,430	4,317	490	1,296	1,471	1,359	112	2,003
Under $2,000	266	299	271	274	47	15	6	9	89
2,000-9,999	156	321	627	163	180	125	89	34	234
10,000-49,999	52	369	1,086	47	343	341	299	42	549
50,000 and over	16	441	2,333	6	726	992	965	27	1,131
IDAHO	509	1,044	2,743	530	606	715	635	80	1,201
Under $2,000	296	341	301	296	45	20	9	11	109
2,000-9,999	174	308	626	194	136	98	64	34	218
10,000-49,999	30	185	666	37	154	176	166	10	310
50,000 and over	9	210	1,150	3	273	421	396	25	564
MONTANA	352	860	2,391	356	619	714	647	67	1,020
Under $2,000	173	211	164	173	27	7	2	5	62
2,000-9,999	134	266	532	137	123	108	82	26	187
10,000-49,999	37	218	823	39	249	286	259	27	319
50,000 and over	8	165	872	7	220	313	304	9	452
NEVADA	87	180	518	79	108	141	116	25	248
Under $2,000	35	39	37	34	8	3	1	2	18
2,000-9,999	35	62	141	30	29	25	18	7	63
10,000 and over	17	79	340	15	71	113	97	16	167
NEW MEXICO	64	339	1,204	56	372	391	353	38	594
Under $2,000	19	23	17	18	11	3	2	1	5
2,000-9,999	24	56	102	22	35	22	17	5	35
10,000-49,999	13	74	327	14	79	86	84	2	161
50,000 and over	8	186	758	2	247	280	250	30	393
UTAH	444	777	2,246	456	463	489	442	47	1,118
Under $2,000	297	315	304	301	32	11	6	5	114
2,000-9,999	112	182	426	120	96	56	39	17	164
10,000-49,999	28	170	664	29	160	180	166	14	325
50,000 and over	7	110	852	6	175	242	231	11	509
WYOMING	390	742	1,580	402	543	331	285	46	691
Under $2,000	241	276	261	244	29	9	3	6	83
2,000-9,999	122	264	489	130	125	92	70	22	166
10,000 and over	27	202	830	28	189	230	212	18	442

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

CENSUS OF BUSINESS

MOTOR TRUCKING FOR HIRE: 1935

PACIFIC

TABLE 3A - CONCERNS, VEHICLES, REVENUE, PERSONNEL, AND EXPENSES, BY REVENUE SIZE GROUPS

STATE REVENUE SIZE GROUP	Number of Concerns	Number of Vehicles	Revenue (add 000)	Active Proprietors	Employees 1/ Avg. for Year	Pay Roll 2/ (add 000)			Other Expense (add 000) 3/
						Total	Full-time	Part-time	
PACIFIC	2,929	17,685	$58,696	2,840	16,183	$21,739	$20,250	$1,489	$26,512
Under $2,000	954	1,221	1,012	957	232	81	26	55	338
2,000-9,999	1,106	2,831	5,117	1,223	1,496	1,155	804	351	1,906
10,000-24,999	394	2,389	6,236	380	1,886	2,135	1,812	323	2,755
25,000-49,999	228	2,497	8,195	161	2,338	3,031	2,810	221	3,839
50,000-99,999	135	2,392	9,152	80	2,466	3,500	3,299	201	4,349
100,000-249,999	79	2,650	12,070	32	3,076	4,703	4,580	123	5,737
250,000-499,999	22	1,665	6,858	7	1,807	2,839	2,735	104	3,198
500,000 and over	11	2,040	10,074	--	2,882	4,295	4,184	111	4,420
CALIFORNIA	1,789	12,998	41,816	1,788	11,505	15,472	14,476	996	18,921
Under $2,000	529	703	550	537	155	48	11	37	179
2,000-9,999	665	1,800	3,114	746	932	719	477	242	1,121
10,000-24,999	252	1,615	4,016	267	1,211	1,507	1,087	220	1,780
25,000-49,999	155	1,767	5,579	135	1,550	2,006	1,854	152	2,597
50,000-99,999	102	1,902	6,807	65	1,811	2,511	2,383	128	3,283
100,000 and over	86	5,211	21,750	38	5,848	8,681	8,664	217	9,961
OREGON	345	1,785	7,054	310	2,113	2,787	2,604	183	3,190
Under $2,000	76	94	79	75	18	7	3	4	33
2,000-9,999	162	401	789	175	254	187	134	53	309
10,000-24,999	55	313	893	48	268	320	285	35	400
25,000-49,999	31	288	1,076	9	315	406	383	23	502
50,000-99,999	13	194	904	3	260	393	368	25	407
100,000 and over	8	495	3,313	--	998	1,474	1,431	43	1,539
WASHINGTON	795	2,902	9,826	742	2,565	3,480	3,170	310	4,431
Under $2,000	349	424	383	345	61	26	12	14	126
2,000-9,999	279	630	1,214	302	310	249	193	56	476
10,000-24,999	87	461	1,329	65	407	508	440	68	575
25,000-49,999	42	442	1,540	17	473	619	573	46	740
50,000-99,999	20	296	1,441	12	395	596	548	48	659
100,000 and over	18	649	3,919	1	919	1,482	1,404	78	1,855

1/ FULL-TIME AND PART-TIME COMBINED

2/ INCLUDES NO COMPENSATION FOR PROPRIETORS AND FIRM MEMBERS OF UNINCORPORATED BUSINESSES

3/ DEPRECIATION NOT INCLUDED IN OTHER EXPENSE FIGURE

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